

TRAINING COURSES BY RAY-CRO

I. Clinical Research Training Courses

No.	Training Course	Course Duration	Who Should Attend	Instructor	Registration Fee/person	Instructor	Registration Fee/person
1.	Basic GCP Course	1 Day	Sponsor, CTA, CRA (level I), CRC	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
2.	Advanced GCP Course	2 days	Sponsor, CRA (level II), SCRC	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
3.	Experienced GCP Course	3 days	Sponsor, Lead CRA, CRC	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
4.	GCP Medical Device training	2 Days	Sponsor, CPL, Lead CRA,	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
5.	Clinical Trial Monitoring	1 Day	Sponsor, CRAs (all levels),	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
6.	Project Management for Clinical trials	2 Days	CPL, CTL, CRM, SM,	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
7.	Investigator GCP Training Course	1 Day	Investigator, Co-Investigator, Sub-Investigator	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
8.	Investigator Initiated trials	1 Day	Sponsor	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
9.	Good Documentation Practice GDP	1 Day	CTA, CRA (all levels), CRC	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
10.	Regulatory Document Management	1 Day	RA, CTA, CRA	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	

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11.	Certified CRC & CRA Exam preparation	2 Days	CRC, CRA	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
12.	Compliance Management	1 Day	Sponsor, Investigator, CPL, CTL, CRM	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
13.	Selecting Study Sites	1 Day	Sponsor, CRAs, Investigator	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
14.	Successful Study Initiation	1 Day	Sponsor, CRAs, Investigator, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
15.	Successful Study Monitoring	1 Day	Sponsor, CRAs, Investigator, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
16.	Successful Study Close-Out	1 Day	Sponsor, CRAs, Investigator, Study Team			Outsourced (DIA, ACRP, ECCRT)	
17.	CRF & Source Documents	1 Day	Investigator, CRC, CRA, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
18.	Informed Consent Process & Investigator Liability	1 Day	Investigator, IRB/IEC, Sponsor, CRAs	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
19.	Be the Top Investigational Site	1 Day	Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	

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20.	The Art of Subject Recruitment & Retention	1 Day	Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
21.	The Art of Training the Study Team	1 Day	Sponsor, CRAs	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
22.	Risk Based Monitoring	1 Day	Sponsor, CRAs	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
23.	SAE & AE Reporting	1 Day	Investigator, Sub-Investigator, CRC, Study Team, CRAs	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
24.	QA Audit Principles & Practice	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
25.	Regulatory Inspection Principles & Practice	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
26.	Building Study Budget	1 Day	Sponsor, COM, CPL, CRM	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
27.	Clinical Study Execution	1 Day	Sponsor, COM, CPL, CRM	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
28.	Subject Recruitment & Retention	1 Day	Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
29.	Drug Development Process	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	

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30.	Developing SOPs	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
31.	Effective Communication in Clinical Trials	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
32.	Pharmacovigilance/ SUSAR/ADR/SAE/AE	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
33.	Trial Master File TMF	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
34.	Investigator Study File ISF	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
35.	Effective Investigators Meeting	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
36.	Protocol Compliance/ Deviation/Violation	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
37.	Fraud & Misconduct	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
38.	Developing Monitoring Plan	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
39.	Phases of Clinical Trials	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	

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40.	Clinical Study Designs	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
41.	Inspection From Around the World (FDA,EMA,MHRA,LHA)	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
42.	IP Accountability, Inventory, Storage, Dispensing	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
43.	Sponsor-CRO Professional Communication	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
44.	Sponsor-Investigator Professional Communication	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
45.	CRO-Investigator Professional Communication	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
46.	Project Activities Checklist Responsibilities	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	
47.	Study Site Delegation of Duties	1 Day	Sponsor, Investigator, Sub-Investigator, CRC, Study Team	RAY-CRO		Outsourced (DIA, ACRP, ECCRT)	

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II. Medical Affairs Training Courses

No.	Training Course	Course Duration	Who Should Attend	Instructor	Registration Fee/person
1.	Cardiovascular Anatomy & Physiology	1 Day	Medical Representatives, Medical Affairs, Product Managers, Clinical Pharmacists, Physicians, Nurses, Medical Students	RAY-CRO	
2.	Renal Anatomy & Physiology	1 Day	Medical Representatives, Medical Affairs, Product Managers, Clinical Pharmacists, Physicians, Nurses, Medical Students	RAY-CRO	
3.	RAAS Physiology ACEIs ARBs	1 Day	Medical Representatives, Medical Affairs, Product Managers, Clinical Pharmacists, Physicians, Nurses, Medical Students	RAY-CRO	
4.	Hypertension HTN	1 Day	Medical Representatives, Medical Affairs, Product Managers, Clinical Pharmacists, Physicians, Nurses, Medical Students	RAY-CRO	
5.	Heart Failure HF	1 Day	Medical Representatives, Medical Affairs, Product Managers, Clinical Pharmacists, Physicians, Nurses, Medical Students	RAY-CRO	
6.	Acute Coronary Syndrome ACS	1 Day	Medical Representatives, Medical Affairs, Product Managers, Clinical Pharmacists, Physicians, Nurses, Medical Students	RAY-CRO	
7.	Myocardial Infarction MI	1 Day	Medical Representatives, Medical Affairs, Product Managers, Clinical Pharmacists, Physicians, Nurses, Medical Students	RAY-CRO	

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8.	Syncope	1 Day	Medical Representatives, Medical Affairs, Product Managers, Clinical Pharmacists, Physicians, Nurses, Medical Students	RAY-CRO	
9.	PVD	1 Day	Medical Representatives, Medical Affairs, Product Managers, Clinical Pharmacists, Physicians, Nurses, Medical Students	RAY-CRO	
10.	DM	1 Day	Medical Representatives, Medical Affairs, Product Managers, Clinical Pharmacists, Physicians, Nurses, Medical Students	RAY-CRO	

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III. Soft Skills Training Courses

No.	Training Course	Course Duration	Who Should Attend	Instructor	Registration Fee/person	Instructor	Registratio Fee/person
1.	Effective Presentation Skills	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
2.	Effective Communication Skills	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
3.	Effective Time Management Skills	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
4.	Collaborative Business Writing	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
5.	Business Ethics	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
6.	Developing Creativity	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
7.	Facilitation Skills	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
8.	Handling a Difficult Customer	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
9.	Teamwork & team Building	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	

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10.	Effective Leadership Skills	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
11.	Meeting Management	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
12.	Talent Management	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
13.	Employee Motivation	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
14.	Handling a Difficult Customer	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
15.	Health & Wellness at Work	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
16.	Delivering Constructive Criticism	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
17.	Event Planning	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
18.	Employee Recognition	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
19.	Top 10 Sales Secrets	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	

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20.	Train The Trainer	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
21.	Risk Assessment & Management	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
22.	Workplace Diversity	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
23.	Coaching & Mentoring	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
24.	Creative Problem Solving	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
25.	Conflict Resolution	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
26.	Critical Thinking	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
27.	Body Language Basics	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
28.	Being A likeable Boss	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	
29.	Managing Workplace Anxiety	1 Day	Pharmaceutical Companies, Sponsors, Other Customers	RAY-CRO		CorporateTraining Materials.com	